

VIETNAM DAILY

[Market Commentary]

The stock market rallied with heavy trading volumes under the influence of large-cap stocks

[Futures/ETFs]

Futures gained in line with the movements of the underlying market

[Market Movers]

KBC, FMC

January 3, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,043.90	+3.66
VN30	1,047.25	+4.18
VN30 futures	1,045.50	+4.08
Hanoi	212.56	+3.53
HNX30	352.91	+6.59
UPCoM	72.40	+1.05
USD/VND	23,539	-0.40
10-yr govt bond (%)	4.78	-1
Overnight rate (%)	4.72	+17
Oil (WTI, \$)	80.84	+0.72
Gold (LME, \$)	1,837.25	+0.73



Market Commentary

VNIndex 1,043.90P (+3.66%) Volume (mn shrs) 518.1 (+58.8%) Value (U\$mn) 392.9 (+25.1%)

HNXIndex 212.56P (+3.53%) Volume (mn shrs 159.6 (+315.4%) Value (U\$mn) 35.7 (+78.9%)

UPCoM 72.40P (+1.05%)
Volume (mn shrs) 33.8 (-11.8%)
Value (U\$mn) 16.0 (+59.6%)

Net foreign buy (U\$mn) +10.9

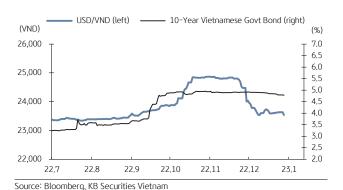
The stock market rallied with heavy trading volumes under the influence of large-cap stocks. Foreign investors were net buyers on Hoa Phat Group (HPG, +6.9%), Vinamilk (VNM, +3.2%), and Masan Group (MSN, +3.2%). The Import-Export Department (Ministry of Industry and Trade) said that in 2022, despite big impacts from COVID-19 and global difficulties, Vietnam's rubber exports still achieved a good growth. It is estimated that Vietnam exported 2.1 million tons of rubber in 2022 and earned USD3.3 billion (up 9.6% in volume and more than 1% in value compared to 2021). Rubber shares Phuoc Hoa Rubber (PHR, +4.1%) and Vietnam Rubber Group (GVR, +5.8%) cheered the news today.

The VASEP expects textile export turnover in 2023 would be higher than the record level of 2022. Accordingly, the industry export value may reach USSD47–48 billion in the positive case and USD45–46 billion in a less positive case, which is still higher than the USD44 billion level in 2022. As a result, TNG Investment & Trading (TNG, +8.3%) and Thanh Cong Textile Garment (TCM, 3.8%) posted gains.

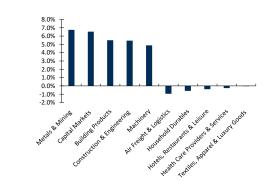
VN Index & HNX Index



USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

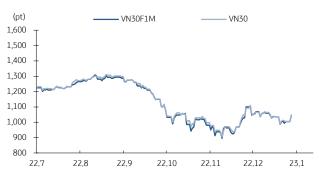
Futures/ETFs

VN30 1,047.25P (+4.18%)
VN30 futures 1,045.5P (+4.08%)
Open 999.8P
High 1,045.5P
Low 999.8P

Futures gained in line with the movements of the underlying market. The basis moved in a negative range around –10bps throughout the session, showing cautious sentiment of investors, and closed at the session low at –1.75bps. Trading volumes increased slightly today.

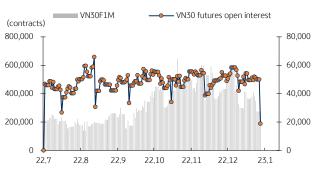
Contracts 319,480 (+16.3%)

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - Changes in Fund Total Asset

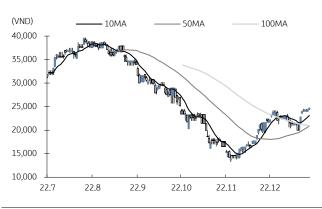


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

Market Movers

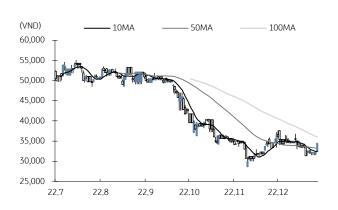
Kinh Bac City Development (KBC)



Source: Bloomberg, KB Securities Vietnam

- KBC closed up 2.07% to VND24,700.
- KBC said it expects to receive a dividend of 330%/share or VND330,000/share from Saigon – Hai Phong Industrial Park. As a result, KBC should be paid VND1,188 billion for 3.6 million shares.
- The industrial real estate developer also announced 2023E guidance including consolidated revenue of VND9,000 billion and NPAT of VND4,000 billion, down 8% and 11% respectively compared to the 2022 plan.

Sao Ta Foods (FMC)



Source: Bloomberg, KB Securities Vietnam

- FMC closed up 6.99% to VND34,450.
- FMC disclosed its 2022 profit reached VND340 billion on sales of USD226 million (or VND5,336 billion), respectively up 18% and 3% YoY.

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	4.18%	2.91%
Cum. return	-31.81%	-19.84%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/01/03	Daily return (%)	Cumulative return (%)	M ain investment catalysts
** ***					- Optimizing revenue from DMG & TGDD chains
M obile World (M WG)	19/08/09	43,950	2.4%	13.8%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
Binh Son					- High crack spreads would boost BSR's revenue and profit
Refinery (BSR)	22/06/30	14,100	6.0%	-50.5%	- BSR has been conducting a feasibility report on upgrading & expanding the Dung Quat Refinery
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34% & ASPs (2018 +5%)
Jewelry	19/03/22	89,500	-0.4%	55.7%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	113,700	0.4%	-40.8%	- Positive long-term outlook for industrial park industry
(NTC)					- Healthy financial structure
Defeir Flee Free					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	72,500	1.4%	145.2%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	80,000	4.0%	229.8%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(111)					- 20%+ earnings momentum by 2020E
					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	01/31/2020	28,000	2.8%	48.1%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	105,000	3.4%	43.1%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	19,250	6.9%	72.9%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	24,700	2.1%	140.4%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
HPG	6.9%	21.8%	66.5
VNM	3.2%	55.8%	45.1
MSN	3.2%	30.5%	36.4
VIC	5.6%	12.9%	27.5
VHM	2.9%	24.3%	24.6
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
DPM	1.4%	19.9%	-36.3
VHC	3.2%	30.2%	-37.5
STB	4.4%	27.0%	-52.7
DGC	1.4%	17.6%	-26.8
PTB	-0.4%	14,9%	-12.4

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Metals & Mining	12.3%	HPG, HSG, NKG, KSB
Textiles, Apparel & Luxury Goods	10.1%	PNJ, TCM, MSH, GIL
Capital Markets	10.0%	SSI, VND, HCM, VCI
Machinery	9.1%	TCH, HHS, SRF, SHA
Oil, Gas & Consumable Fuels	9.0%	PLX, PGC, CNG, GSP
	Chg	Key
Top 5 worst performers	(%)	stocks
Beverages	-2.3%	SAB, BHN, SMB, SCD
Construction Materials	0.0%	HT1, PTB, GAB, ACC
Electrical Equipment	1.4%	GEX, SAM, CAV, RAL
Trading Companies & Distributors	1.8%	VPG, TSC, BTT, TNA
Air Freight & Logistics	2.0%	TMS, SCS, STG, ASG

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
IDC	8.2%	0.7%	8.4
PVS	4.7%	18.9%	1.8
CEO	9.6%	0.8%	1.5
THD	5.9%	0.8%	1.4
SHS	9.5%	6.2%	1.0
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VNC	10.0%	2.2%	-0.2
CTC	5.0%	2.0%	-0.2
MBG	10.0%	1.0%	-0.1
TIG	9.1%	9.9%	-0.1
PLC	9.8%	1.1%	-0.1

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	, ,	
	Chg	Key
Top 5 best performers	(%)	stocks
Energy Equipment & Services	14.6%	PVD, PVT
Oil, Gas & Consumable Fuels	11.1%	PLX, PGC, CNG, GSP
Containers & Packaging	9.6%	TDP, SVI, MCP, TPC
Hotels, Restaurants & Leisure	9.5%	AST, VNG, DSN, DAH
Transportation Infrastructure	7.5%	GMD, LGC, CII, HAH
	Chg	Key
Top 5 worst performers	(%)	stocks
Machinery	-17.1%	TCH, HHS, SRF, SHA
Real Estate Management &	-9.9%	VHM, VIC, NVL, BCM
Development		
Beverages	-5.9%	SAB, BHN, SMB, SCD
Food Products	-4.7%	VNM, MSN, KDC, VHC
Gas Utilities	-4.7%	GAS, PGD, PMG

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	NOL (70)		P/B	(X)	Performance (%)			
Sector	Code	Company name	11106	(VNDbn, USDmn)	(VNDmn, USDmn)	(% - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	179,318 (7.6)	22.5	29.1	36.0	14.7	7.0	5.3	2.1	2.0	5.6	7.4	- 17.4	
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	145,650 (6.1)	26.6	6.7	5.7	35.9	22.3	21.4	1.4	1.2	2.9	5.1	-13.6	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	77,723 (3.3)	17.8	25.6	17.7	-7.6	7.8	10.6	2.0	1.8	6.8	14.5	-10.9	
est at e	NVL	NOVA LAND INVES	45,853	86,712 (3.768)	519,034 (21.8)	31.3	4.9	3.6	6.7	10.8	13.1	0.5	0.3	4.6	4.3	-38.4	
	KDH	KHANGDIENHOUSE	28,347	19,167 (833)	61,345 (2.6)	11.6	16.9	15.0	13.7	11.1	11.4	1.7	1.6	5.7	13.6	-3.8	
	DXG	DAT XANH GROUP	21,130	12,594 (547)	199,692 (8.4)	13.9	9.8	11.3	-	8.3	6.4	0.7	0.6	6.7	10.6	-6.8	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	117,056 (4.9)	6.3	14.2	12.4	11.7	20.6	18.7	2.9	2.4	3.3	4.7	-2.8	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	68,706 (2.9)	12.7	13.2	10.2	-5.3	18.1	18.8	2.1	1.7	6.7	6.2	0.0	
	TCB	VIETNAM TECHNOLO	38,900	(5.925)	(7.8)	0.0	4.6	4.4	14.3	20.8	17.8	0.9	0.7	6.2	6.8	-4.7	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	107,533	1.4	8.5	7.7	50.3	16.3	17.6	1.3	1.2	2.8	7.5	0.2	
Banks	VPB	VIETNAM PROSPERI	15,296	(4.406)	471,426 (19.9)	0.0	6.5	7.3	18.8	21.3	16.1	1.2	1.1	3.4	7.6	6.9	
	MBB	MILITARYCOMMERC	16,173	73,327 (3.187)	201,369 (8.5)	0.0	4.6	4.0	14.6	24.9	22.9	1.0	0.8	5.3	7.1	-4.3	
	HDB	HDBANK	16,320	40,641 (1.766)	51,435	4.2	5.1	4.8	23.3	23.2	20.9	1.1	0.9	3.4	1.5	0.0	
	STB	SACOMBANK	18,600	33,548	517,086 (21.8)	14.0	-	-	26.5	13.5	16.6	1.1	1.0	4.4	7.3	12.7	
	TPB	TIEN PHONG COMME	20,630	(1.249)	(7.4)	0.0	6.3	5.8	37.4	20.7	18.4	1.1	0.9	4.0	4.3	-3.9	
	EIB	VIETNAM EXPORT-I	18,500	(988)	91,370	0.2	-	-	27.3	17.7	14.6	-	-	-2.0	4.6	27.4	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	32,847 (1.4)	21.0	21.3	18.1	15.8	7.8	9.0	1.6	1.6	2.4	4.8	-1.0	
	ВМІ	BAOMINHINSURANC	22,250	(106)	(0.2)	14.2	11.3	10.1	9.1	12.8	13.7	1.0	1.0	5.6	13.5	-0.9	
	SSI	SSI SECURITIES C	20,676	19,947	(18.1)	55.4	13.8	16.1	-3.2	9.8	8.1	-	-	6.8	10.9	-2.8	
Securities	VCI	VIET CAPITAL SEC	21,154	9,108 (396)	196,593 (8.3)	71.9	-	-	-4.0	-	-	-	-	6.9	8.0	-1.2	
	HCM	HOCHI MINH CITY	22,265	8,907 (387)	146,411 (6.2)	52.4	-	-	-19.0	-	-	-	-	7.0	8.4	-4.5	
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	496,342 (20.9)	27.2	-	-	36.3	-	-	-	-	6.7	10.3	3.6	
	VNM	VIETNAM DAIRYP	109,000	227,805 (9.900)	167,651 (7.1)	42.1	19.6	17.3	4.0	26.5	29.6	4.8	4.8	3.2	3.3	-6.5	
Consumer	SAB	SAIGONBEERALCO	192,500	123,447 (5.365)	35,365 (1.5)	36.9	20.8	18.8	7.3	23.5	22.8	4.5	3.9	1.3	-2.3	-4.5	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4.855)	86,487 (3.6)	16.5	30.6	23.2	-51.9	11.1	14.4	3.6	3.4	3.2	4.9	-7.6	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	27,049 (1.1)	48.8	-	-	-	-	-	-	-	5.0	9.3	-4.6	
	MC	VIETJETAVIATION	131,800	69,042 (3.001)	43,188 (1.8)	11.0		-	-88.5				-	2.0	2.6	4.9	
Industrials transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	14,438 (0.6)	10.8	16.4	12.9	-57.0	13.9	13.3	2.0	1.8	1.3	3.1	-2.1	
	CII	HOCHI MINH CITY	22,600	5,398 (235)	69,055 (2.9)	38.4	4.2	20.5	65.7	16.0	3.0	0.6	0.6	7.0	13.1	- 11.0	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	#N/A (#N/A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials (capital	GEX	GELEXGROUP JSC	15,802	10,411 (452)	246,111 (10.4)	37.7	-	-	-14.4	-	-	-	-	6.9	2.7	-12.5	
goods)	CTD	COTECCONS CONSTR	73,200	5,438 (236)	17,058 (0.7)	3.6	-	15.7	-52.4	-0.8	2.0	0.3	-	7.0	8.1	-4.9	
	REE	REE	51,826	18,419 (800)	31,033	0.0	10.0	10.7	-4.5	17.4	14.2	1.7	1.5	1.4	3.1	-7.1	

Source: Bloomberg, KB Securities Vietnam

7

ЖЫ KB Securities ⊢ VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAG	ROE	(%)	P/B	(X)	P	rforma	ince (%	,)
Sector	Code	Company name	FIICE	(VNDBn, USDmn)	(VNDmn, USDmn)	avaii (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	33,381 (1.4)	46.1	14.1	14.6	-17.5	25.3	22.1	3.4	3.1	3.4	2.3	-5.6	3.
Utilities	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	14,822	31.4	10.1	8.8	-10.5	19.8	19.9	-	-	1.0	4.1	8.6	1.
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	1,089 (0.0)	34.1	14.5	7.4	-5.1	6.2	11.7	-	-	3.6	3.1	-1.9	3.
	HPG	HOA PHATGRP JSC	24,986	145,287 (6.314)	612,829 (25.8)	18.0	11.9	10.0	21.9	10.6	12.0	1.1	1.1	6.9	12.6	-1.0	6.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	68,901 (2.9)	36.5	3.6	5.4	-0.5	38.3	23.7	1.3	1.1	1.4	4.1	5.4	1.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	82,240 (3.5)	46.5	3.7	6.2	-4.5	45.7	22.8	1.5	1.3	2.8	5.2	-6.0	2.
	HSG	HOA SEN GROUP	18,864	11,063 (481)	203,330 (8.6)	38.9	9.4	6.1	67.9	7.0	10.0	0.6	0.5	6.9	12.3	0.4	6.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	18,175 (0.8)	97.2	-	-	17.2	-	-	-	-	4.7	7.0	-9.3	4.
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	22,300 (0.9)	4.6	69.2	14.9	-51.0	4.9	10.5	1.7	1.7	3.9	9.1	4.8	3.
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	108,730 (4.6)	39.9	-	23.2	- 11.9	-1.1	2.9	0.8	0.8	3.9	5.4	13.5	3.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	44,636 (1.9)	35.9	9.3	8.8	2.2	14.7	14.5	1.3	1.1	1.8	11.2	12.0	1.
	MWG	MOBILE WORLD INV	46,500	65,024 (2.826)	113,144 (4.8)	0.0	14.1	11.8	14.4	20.2	19.9	2.5	2.2	2.4	3.2	-6.5	2.
	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	20,504	0.0	16.6	14.6	2.4	24.5	22.2	3.4	2.8	-0.4	10.5	3.8	-0.
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	1,463 (0.1)	70.6	-	-	-	-	-	-	-	4.9	3.1	-9.2	4.
	FRT	FPT DIGITAL RETA	18,800	2,227 (097)	58,240 (2.5)	30.3	21.6	19.3	-75.2	22.0	20.7	4.3	3.6	2.3	5.5	0.9	2.
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	24,563 (1.0)	34.6	6.5	7.6	41.2	28.7	22.5	1.7	1.6	4.1	7.2	-10.9	4.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	(0.0)	45.4	12.2	11.5	10.7	22.0	21.1	2.7	2.4	1.8	2.2	2.5	1.
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	56,667	61,301 (2.664)	76,040 (3.2)	0.0	16.5	14.0	15.5	27.4	28.1	4.0	3.5	4.0	4.7	3.4	4.

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh - Head of Research

binhnx@kbsec.com.vn

Equity

Duong Duc Hieu - Head of Equity Research

hieudd@kbsec.com.vn

Banks, Insurance & Securities

Nguyen Anh Tung – Senior Analyst

tungna@kbsec.com.vn

Nguyen Duc Huy - Analyst

huynd1@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga - Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Dinh Thuan – Analyst

thuannd@kbsec.com.vn

Oil & Gas, Utilities

Tieu Phan Thanh Quang - Analyst

quangtpt@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst

anhntn@kbsec.com.vn

Retails & Consumers

Pham Phuong Linh – Analyst

linhpp@kbsec.com.vn

Research Division

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Le Hanh Quyen - Analyst

quyenlh@kbsec.com.vn

Strategy, Chemicals

Thai Huu Cong - Analyst

congth@kbsec.com.vn

Strategy, Fishery & Textiles

Tran Thi Phuong Anh - Analyst

anhttp@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong - Assistant

huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

 $\underline{\text{(based on expectations for absolute price gains over the next 6 months)}}$

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.